

321 Talcottville Rd. Vernon, CT 06066 Phone: (860) 870-1085 HIC: 612-778 0286650-SP1

January 2024

Dear Valued Pool Owner,

Welcome to the Spring 2024 pool season! Juliano's Pools would like to extend you an invitation to reserve a time for your pool opening. Please **completely** fill out the enclosed 2024 opening form indicating what date you would like us to open your pool as well as if you would like us to deliver a season's worth of chemicals at the same time. On this form, we kindly ask that you supply your email address as we are pushing forward in an attempt to be 100% paperless. You may mail or securely fax this form to our office (860-872-6639) so our staff can get you scheduled right away. Spots have already begun filling, so please submit your request at your earliest convenience.

Common Services Juliano's Pools Offers!

- Yearly Service Plan (Hundreds of clients continue to join & renew in this very popular program!)
- Pool Openings & Closing
- New Inground Pool Construction
- New Aboveground Pool Construction
- Liner Replacements
- Renovations
- Pool and Spa Maintenance
- Heaters
- Equipment Replacements/Upgrades
- Leak Detections
- Plumbing Line Replacement/Repair
- Visual & Full Comprehensive Pool Inspections
- Hot Tub Sales & Service

As always, thank you for your patronage and we look forward to serving you once again in 2024.

Sincerely

Brian Juliano Owner/Founder







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Phone: 860-870-1085 Fax: 860-872-6639

www.JulianosPools.com

PRICE SUBJECT TO CHANGE DEPENDING ON POOL TYPE, SIZE OR JOB LOCATION

IF EQUIPMENT PARTS ARE MISSING OR BROKEN THERE MAY BE AN ADDITIONAL CHARGE FOR THE REPLACEMENT

***CLEANING & BALANCING IS NOT PART OF OUR OPENING PROCEDURE ***

PLEASE CHECK ALL THAT APPLY:

- In Ground Pool Vinyl Liner \$400 + tax
 - Standard Tarp Cover
 - Mesh Safety Cover
- o In Ground Pool Gunite/Concrete \$600 + tax
 - Standard Tarp Cover
 - Mesh Safety Cover
- Integrated Spa (uses pool equipment) \$120 + tax

- Above Ground \$380 + tax
- Yearly Service Plan (See previous page for details)
 - Yes –How many weeks?____
 - o No
 - Spring Clean Up \$350 + tax

Where will pool equipment be located? Where would you like your Winter items stored? (pump, filter, ladder, etc.)

Where can we pump water to lower it to an operational level?

PAYMENT IN FULL is required at the time of your opening. We have maintained our policy in which we must have a credit card on file prior to performing this service. You may pay on-site with a personal check if you wish, and your credit card will not be charged. If you will not be home, please leave payment in a designated area. If no payment is may the time of service, the office staff will run the credit card on file for the outstanding balance for your convenience. We accept MasterCard, Visa, Discover, and American Expression of the payment must be received *prior* to services being rendered.

Billing Information:				
Name (as it appears on card):				
Billing Address:				
City:	State:	Zip Code:		
Phone (Home):	Phone (Mobile):			
Date Requested:	E-Mail:			
Credit Card:		Expiration:	CVV:	

Friendly reminder prior to opening:

- Make sure water level is ¾ of the way up the skimmer
- All breakers to pool equipment are turned ON
- Any timers for pool equipment are turned ON
- All ancillary pool equipment is left out & accessible to our technicians
- If you have a tarp cover, please pump off water & remove leaves

For your convenience you may send your opening form via:

- Email service@julianospools.com
- Fax 860-872-6639
- Mail 321 Talcottville Road Vernon, CT 06066

Or

Call us at the office to schedule your opening over the phone 860-870-1085

Unfortunately, we will not be offering one-time or bi-weekly pool cleanings. We found that the pools do require more maintenance, especially during our hot New England summers.



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JULIANO'S YEARLY SERVICE PLAN PACKAGE!

WHY CHOOSE A SERVICE PLAN?

- Take away the stress of maintaining your pool from start to finish for the entire pool season!
- You are truly on vacation at your own resort; we do the work for you!
- No need to touch your pump, filter, or sanitizer all season!
- No more confusing water chemistry tests with constant trips to purchase chemicals!
- Picture perfect pool without the hassle of maintaining it!
- Extends the life of your interior pool finish!
- ♦ 12 equal monthly payments! (April March)

INCLUDED IN THE YEARLY PACKAGE:

- Pool Opening
- 16, 20 or 26 Weekly Cleaning options with chemicals
- Pool Closing

Spring Clean-Up: \$350 + tax

We are offering a spring cleanup option. This is not included in the standard Yearly Service Plan pricing. Spring cleanup consists of 2 additional 1-hour cleaning sessions scheduled the first week after opening the pool. Price includes chemicals needed at the time of cleaning. We have found that this option enables you to enjoy your pool quicker as it typically takes 3 or more cleanings to get the pool to a swimmable condition.



Yearly Service Plan Pricing

Vinyl Liner Pool Pricing:

EXTRAS ADD ON \$\$\$\$

- Spillover Spa adds \$220.00
- In-floor System adds \$190.00
- Vanishing Edge adds \$320.00

Weekly Vinyl Liner Swimming Pool Plan: 16 Cleanings

 $$3,499.00 + \tan = 12 \text{ Monthly Payments of: } $291.58 + \tan$

Weekly Vinyl Liner Swimming Pool Plan: 20 Cleanings

 $$4,249.00 + \tan = 12 \text{ Monthly Payments of: } $354.08 + \tan = 12 \text{ M$

Weekly Vinyl Liner Swimming Pool Plan: 26 Cleanings

 $$5,375.00 + \tan = 12 \text{ Monthly Payments of: } $447.92 + \tan = 12 \text{ M$

Customer can prepay and save the tax

Note: Prices are based on residential pools 800 square feet or less. Pricing does not include vanishing edge, in-floor cleaning systems, waterfalls, pools with multiple sets of equipment, and free-standing hot tubs. Please contact a Yearly Service Plan concierge at 860-870-1085 for further details.

Gunite Pool Pricing:

Weekly Gunite Swimming Pool Plan: 16 Cleanings

 $33.999.00 + \tan = 12$ Monthly Payments of: $333.25 + \tan$

Weekly Gunite Swimming Pool Plan: 20 Cleanings

 $4,875.00 + \tan = 12$ Monthly Payments of: $406.25 + \tan$

Weekly Gunite Swimming Pool Plan: 26 Cleanings

 $$6,185.00 + \tan = 12 \text{ Monthly Payments of: } $515.42 + \tan = 12 \text{ Monthly Payments of: } $15.42 + \tan = 12 \text{ Month$

Customer can prepay and save the tax

Note: Prices are based on residential pools 800 square feet or less. Pricing does not include vanishing edge, in-floor cleaning systems, waterfalls, pools with multiple sets of equipment, and free-standing hot tubs. Please contact a Yearly Service Plan concierge at 860-870-1085 for further details.

Season Chemical Packages

Above Ground Chemical Package \$475 (+ tax)

- 25 pounds of fast dissolving chlorine tablets
- 24 gallons of liquid shock
- 10 pounds of pH increaser
- 10 pounds of alkalinity increaser
- 1 quart of Poly 30 algaecide
- 1 bottle of AquaChek Yellow chlorine test strips (50 strips)
- 25 pounds of diatomaceous earth

Automatic Chlorinator Chemical Package \$690 (+ tax)

- 50 pounds of slow dissolving chlorine tablets
- 24 gallons of liquid shock
- 10 pounds of pH increaser
- 35 pounds of alkalinity increaser
- 1 quart of Poly 30 algaecide
- 1 bottle of AquaChek Yellow chlorine test strips (50 strips)
- 25 pounds of diatomaceous earth

Frog XL Pro Chem Package (Double Barrel) \$760 (+ tax)

- 1 mineral reservoir
- 3 New Water chlorine packs
- 12 gallons of liquid shock
- 10 pounds of pH increaser
- 35 pounds of alkalinity increaser
- 2 bottles of Frog Bam Algaecide (24 fl oz bottles)
- 1 bottle of AquaChek Yellow chlorine test strips (50 strips)
- 25 pounds of diatomaceous earth

Frog 5400 Chem Package (Single Barrel) \$760 (+ tax)

- 1 Mineral Reservoir
- 8 Frog Chlorine Bac Pacs
- 12 Gallons of Liquid Shock
- 10 pounds of pH Increaser
- 35 pounds of Alkalinity Increaser
- 2 bottles of Frog Bam Algaecide (24 fl oz bottles)
- 1 bottle of AquaChek Yellow Chlorine Test Strips (50 strips)
- 25 pounds of Diatomaceous Earth

New Water Chemical Package \$965 (+ tax)

- 24 gallons of liquid shock
- 6 New Water Cycler Pacs
- 10 pounds of pH increaser
- 35 pounds of alkalinity increaser
- 1 quart of Poly 30 algaecide
- 1 bottle of AquaChek Yellow chlorine test strips (50 strips)
- 25 pounds of diatomaceous earth

Salt System Chemical Package \$525 (+ tax)

- 6 bags of non-iodized salt
- 24 gallons of liquid shock
- 10 pounds of pH increaser
- 35 pounds of alkalinity increaser
- 1 quart of Poly 30 algaecide
- 1 bottle of AquaChek Yellow chlorine test strips (50 strips)
- 1 bottle of AquaChek salt test strips (10 strips)
- 25 pounds of diatomaceous earth
- 4 pounds of stabilizer
- 3 quarts of mineral remover

Ionizer Chemical Package

\$279 (+ tax)

- Copper Test Strips
- pH/Alkalinity Test Strips
- 24 Packets of Granular Non-Chlorine Shock
- 4 Gallons Muriatic Acid
- 1 quart of algaecide
- 25 pounds of diatomaceous earth

Spa Chemical Package

\$329 (+tax)

- 2 bottles of Spa Marvel Water Treatment & Conditioner
- 1 bottle of Spa Marvel Filter Cleaner
- 1 bottle of Spa Marvel Cleanser
- 4 lbs of granular dichlor
- 32 ounces of liquid calcium
- 2 lbs of alkalinity
- 3 pounds of ph down
- 32 ounces of foam out
- 2 lbs of ph up

****All chemical packages can be brought out at time of opening if purchased with opening. Chemicals are included in the Yearly Service Plan and are not REQUIRED to be purchased***

TWO OF OUR MOST POPULAR UPGRADES!

HEAT PUMP w / INSTALLATION \$7,000 + tax

Juliano's Pools heat pumps are the result of over 25 years of continued innovation in energy efficient technology. Our heat pumps are designed, tested and manufactured to be the most efficient, economical heat pumps you can buy.



* Installation includes delivery, ¾" trap rock base, a pre-fabricated non-combustible pad for unit to sit on, and plumbing the unit into your existing filtration equipment. **ELECTRICAL HOOKUP IS NOT INCLUDED IN PRICE**. This unit requires its own dedicated 230V – 50 AMP circuit with service disconnect.

FILTER REPLACEMENT \$2,750 + tax

Do you have difficulty vacuuming your pool? Does it seem to take forever to get your pool crystal clear? Maybe it's time to upgrade your filter with a new Sta-Rite System 3 D.E. filter. With this new filter you will practically double the size of the filtration area and get your pool sparkling clear in no time!



Call Juliano's Pools to schedule the replacement of your tired equipment and breathe new life into your swimming pool today! It will make you wish you upgraded years ago!

